## **Objectives and Key Results** Owner Objective ■ Objectives are high-level goals that an organization wants to achieve. Target Timeframe OKR Grade 40% - 60% 70% - 100% 0 - 30% Rey Result **≡** Key results are specific, measurable outcomes demonstrating progress toward achieving the objective. Target Metric Key Result Progress 80% Rey Result **■** Key results are specific, measurable outcomes demonstrating progress toward achieving the objective. Target Metric Key Result Progress Rey Result ■ Key results are specific, measurable outcomes demonstrating progress toward achieving the objective. Target Metric Key Result Progress Key Result Target Metric

Key Result Progress

## Objective

Dbjectives are high-level goals that an organization wants to achieve.

INCREASE CLARKSON'S FARM BRAND AWARENESS BY 30% Target Timeframe

JAN 2023 - JUL 2023

OKR Grade

0 - 30%

40% - 60%

70% - 100%

## Key Result

■ Key results are specific, measurable outcomes demonstrating progress toward achieving the objective.

INCREASE SOCIAL MEDIA FOLLOWING ON TWITTER (CLARKSON ACCOUNT) BY 20% Target Metric

20% MORE FOLLOWERS

Key Result Progress

20%	40%

60%

80%

100%

## Rey Result

■ Key results are specific, measurable outcomes demonstrating progress toward achieving the objective.

ACHIEVE 50% GROWTH TO CLARKSON FARM TRAFFIC VIA SEO STRATEGY Target Metric

INCREASE 50% WEB TRAFFIC

Key Result Progress

20%	40%
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60%

1%

30%

Key Result

■ Key results are specific, measurable outcomes demonstrating progress toward achieving the objective.

GENERATE IÓ NEW CONTENT
DISTRIBUTION OPPORTUNITIES IN NONWESTERN MARKETS

Target Metric

10 NEW OPPURTINITIES

Key Result Progress

20% 40%

60%

80%

Key Result

■ Key results are specific, measurable outcomes demonstrating progress toward achieving the objective.

Target Metric

Key Result Progress

20%

60%

80

100%